

APPLICATION FORM

Only One Application to be made either in respect of Retail Individual Category [Individuals applying for maximum of 17,500 Shares or Non-Retail Investor Category (Applicants other than the Retail Individual Category) applying for more than 17,500 shares]. Please follow the instructions given on the reverse and use CAPITAL LETTERS to fill the Application Form.

Offer Opening Date	17	02	2020
Offer Closing Date	06	03	2020
Earliest Offer Closing Date	17	02	2020
Date	DD	MM	2020

HNB FINANCE HNB FINANCE LIMITED – INITIAL PUBLIC OFFERING VIA OFFER FOR SALE
Incorporated under the Companies Act No. 07 of 2007 (amended) as a Public Limited Liability Company under Registration No. PBS 965

Invitation to subscribe for 10,000,000 Ordinary Voting Shares at an Offer Price of LKR 5.70 per Share PAYABLE IN FULL ON APPLICATION. (Please refer the Prospectus and Introductory Document as to the Number of Shares reserved to be allotted to Retail Individual Investors/Non-Retail Investors/Unit Trust Investors).

To: The Board of Directors – HNB Finance Limited,

I/We, the undersigned, hereby apply for and request you to allot to me/us the number of Ordinary Voting Shares stated below on the above Offer. The amount payable on application is remitted herewith. I/We hereby agree to accept the Shares applied for or such smaller number as may be allotted to me/us, subject to the terms and conditions contained in the Prospectus and Introductory Document dated January 30, 2020 and the Articles of Association of the Company. I/We authorise you to procure my/our name/s to be placed on the Register of Members of HNB Finance Limited (the Company) for such number of Shares that may be allocated on the basis of acceptance by the Company.

Applicant/s should indicate the Applicants CDS Account Number. Applications which do not carry a valid CDS Account Number, which is not opened at the time of the closure of the subscription list or which indicate an incorrect CDS Account Number shall be rejected and no allotment will be made. If you wish to open a CDS Account you may do so prior to making the Application through any Member/Trading Member of the CSE or any Custodian Bank. Please refer the Prospectus and Introductory Document for details. The allotted Shares would be **credited to the CDS Account specified below. No Share Certificates will be issued. Please note that your information such as Full Name, Address, National Identity Card No./Passport No./Residency will be downloaded from the CDS, based on the CDS Account Number indicated below. Such information shall take precedence over information supplied herein.**

1.	NUMBER OF SHARES (MINIMUM OF 1,000 SHARES AND MULTIPLES OF 100 SHARES THEREAFTER)	PRICE (LKR)	TOTAL AMOUNT TO BE PAID (LKR) Minimum Amount of LKR 5,700/-
	00	5.70	0.00

2.	CDS ACCOUNT NO.	-
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(PLEASE TICK (✓) AS APPLICABLE) – IF SPECIFIC INSTRUCTIONS ARE NOT INDICATED BY TICK (✓) THE SHARES WILL BE DEPOSITED TO THE TRADING BALANCE ACCOUNT.

3.	TRADING BALANCE DO NOT DEPOSIT the Shares to my "locked" balance of the CDS account mentioned above
	LOCKED BALANCE DEPOSIT the Shares to my "locked" balance of the CDS account mentioned above (I understand that the Shares in the 'locked' balance WOULD NOT BE AVAILABLE FOR TRADING PURPOSE and would not be visible to the respective CDS participants)

Mode of Payment (Please tick (✓) as appropriate).

4.	Cheque	NAME OF BANK	NAME OF BRANCH	CHEQUE/BANK DRAFT/BANK GUARANTEE NUMBER
	Bank Draft			
	Bank Guarantee			

5.	REFUND PAYMENT INSTRUCTIONS - Refer Instruction D overleaf (Please tick (✓) as appropriate or 'N/A' where not applicable)	DIRECT TRANSFER VIA SLIPS	CHEQUE SENT BY ORDINARY MAIL TO THE ADDRESS RELEVANT TO THE ABOVE CDS ACCOUNT
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DETAILS FOR DIRECT TRANSFER THROUGH SRI LANKA INTER-BANK PAYMENT SYSTEM (SLIPS). ONLY THE APPLICANTS ACCOUNT DETAILS MUST BE GIVEN*
*Please provide accurate information to avoid delays in receipt of refund payments. Consult your bank branch manager regarding the account details if in doubt.
Non-resident investors are advised to include their valid and accurate details of the IIA in order to forward the refund to IIA through which the application is made.

Bank Code	Branch Code	Account Number

Bank code and branch code could be obtained from the website www.lankaclear.com through Quick Links Access.

Name and Address of the Financier (Margin Trading Only)	Signature of Margin Provider
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6.	Sole Applicant		Joint Applicants			
	Title (Mr./Mrs./Ms./Other)					
	Full Name/Name of Corporate Body					
	Address					
	Telephone No. of the Applicant					
	NIC/Passport/Company Registration No.					
	CDS Identification No. (CDS ID) (Corporate, Individual with Local Individual Account Numbers and Non-Resident Individual Applicants Only)					
	Nationality (Please (✓) as appropriate)	Sri Lankan	Other	Sri Lankan	Other	Sri Lankan
	Residency (Please (✓) as appropriate)	Resident	Non-Resident	Resident	Non-Resident	Resident
	Signature					

7.	DECLARATION IN TERMS OF THE SECTION 15 OF THE EXCHANGE CONTROL ACT OF SRI LANKA	
Applicants must tick (✓) one box only	For Sri Lankan citizens resident in Sri Lanka and Corporate Bodies incorporated in Sri Lanka in terms of Section 15 of the Exchange Control Act I/We, the above applicant(s), of the above-mentioned Ordinary Voting Shares hereby declare that I am/We are citizens of and residents in Sri Lanka and I am/We are not acting as nominee(s) of any person(s) resident outside Sri Lanka.	
	For Non-residents, foreign citizens and corporate bodies established outside Sri Lanka. I/We, the above applicant(s), of the above-mentioned Ordinary Voting Shares hereby declare that I/We have made the remittances enclosed out of funds authorised by the Controller of Exchange. Confirmation from the Bank to such effect is attached to this Application.	

INSTRUCTIONS

A. Application Form

1. **Exact size photocopies** of the original Application Form **will also be permissible**.
2. **Only one** Application should be made by an Applicant either under Retail Individual Investor Category or Non-Retail Investor Category. If an Applicant has forwarded more than one Application Form, it will be construed as **multiple Applications and will be rejected**. An Applicant of a Joint Application applying through another Application Form is also deemed to have made multiple Applications and will be rejected. An Applicant who has made an Application under a Margin Trading Account should not apply on a separate Application Form. Such Applications will also be construed as multiple Applications and will be rejected.
3. The Application should be made for a minimum of One Thousand (1,000) Shares or in multiples of One Hundred (100) Shares thereafter. **ANY APPLICATION MADE FOR LESS THAN ONE THOUSAND (1,000) SHARES OR FOR A NUMBER WHICH IS NOT A MULTIPLE OF ONE HUNDRED (100) SHARES WILL BE REJECTED.**
4. Applications will **NOT** be accepted from individuals below 18 years of age.
5. In the case of Applications made under Power of Attorney (POA), a copy of the said POA certified by a Notary Public should accompany such Applications to be lodged with the Registrars to the Offer. The original POA **should not** be attached.
6. Applicants, who wish to apply through their Margin Trading Account, should submit the Application in the name of the "Margin Provider/Applicant's Name" signed by the margin provider. The Applicant should state the relevant CDS Account number relating to the Margin Trading Account in the space provided for the CDS Account number in the Application Form. A photocopy of the Margin Trading Agreement must be submitted along with the Application. Please note that the margin provider can apply under its own name and such Applications will not be construed as multiple Applications.
7. All Non-Resident Applicants, Individual Applicants with Local Individual Account Numbers and Corporate Applicants should ensure that the passport number/company registration number and the CDS Identification Number (CDS ID) are stated in the relevant cages of the Application Form.
8. In the event a particular section in this Form is not applicable, please write "N/A" in the relevant section.
9. Information such as Name/Address/NIC No./Passport No. will be downloaded from the CDS and therefore in the event of any discrepancy in the information between the CDS and the information in the Application, the information downloaded from the CDS shall prevail.

As per the Directive of the Securities and Exchange Commission made under Circular No. 08/2010 dated November 22, 2010 and Circular No. 13/2010 issued by the Central Depository System (Private) Limited dated November 30, 2010, all Shares shall be directly uploaded to the CDS and all Applicants should indicate their CDS account number. Applicants who do not have a CDS account are advised to open a CDS account **prior** to making the Application, in order to facilitate the uploading of allotted Shares to the CDS. **UPON THE ALLOTMENT OF EXISTING SHARES UNDER THIS OFFER, THE ALLOTTED SHARES WILL ONLY BE CREDITED TO THE APPLICANTS' CDS ACCOUNT SO INDICATED. PLEASE NOTE THAT SHARE CERTIFICATES SHALL NOT BE ISSUED. APPLICATIONS WHICH DO NOT CARRY THE CDS ACCOUNT NUMBER, WHICH IS NOT OPENED AT THE TIME OF THE CLOSURE OF THE SUBSCRIPTION LIST OR WHICH INDICATE AN INACCURATE/INCORRECT CDS ACCOUNT NUMBER, SHALL BE REJECTED AND NO ALLOTMENT WILL BE MADE.** You can open a CDS Account through any Member/Trading Member of the CSE as set out in Annexure E or any Custodian Bank as set out in Annexure F of this Prospectus and Introductory Document.

If the Applicant has not specified that his/her Shares be deposited to his/her 'locked' balance, please note that the said Shares would be deposited to the Applicant's 'trading' balance. **In order to preserve the confidentiality of shareholder information and to ensure that securities are not made available for trading for those shareholders who do not want to trade the securities, the CDS would provide a mechanism where securities can be "locked" in the CDS account. The CDS would maintain two balances for each CDS account, namely a trading balance and a locked balance. The trading balance would be visible to the CDS participant and all dealings and trading would be permitted on the said trading balance, as done presently. The locked balance will not be visible to the CDS participant and all dealings on such locked balance would be suspended thereby maintaining the confidentiality of the information and also safeguarding the account holder from an unauthorized sale by a broker.**

B. Mode of Payment

Payment should be made separately in respect of each Application by way of a Cheque, Bank Draft or Bank Guarantee in the Name of "**HNB Finance Limited – IPO**" with value on the Offer Opening Date. Cheques and Bank Drafts to be crossed 'Account Payee Only'. Each Application Form should be accompanied by only one Cheque or Bank Draft or Bank Guarantee and should be issued for the full amount indicated in the Application Form. Bank guarantees should be valid up to one (01) month from the date of opening of the Offer. Any Application for Shares accompanied by two or more cheques or bank drafts or bank guarantees will be rejected at the outset. Non-Resident Applicants shall make their payments in terms of "Section 4.3.4 – Foreign Currency Remittances" of the Prospectus and Introductory Document.

C. Forwarding Completed Application Forms

Applicants should submit their duly completed Application Forms together with the remittance for the full amount payable (Cheque or Bank Draft or Bank Guarantee only), enclosed in a sealed envelope addressed to **S S P Corporate Services (Private) Limited, Registrars to the Offer, 101, Inner Flower Road, Colombo 3** and marked "**HNB Finance Limited – IPO**" on the top left-hand corner, by post or courier or delivered by hand prior to 4.30 p.m. Local Time on the closing date of the Offer unless the Offer is closed prior to the closing date of the Offer. Please refer "Section 3.11 - Opening of the Subscription List and Closure Date" of the Prospectus and Introductory Document for information relevant to Offer opening and closing dates. Completed Applications could also be handed over to the Managers to the Offer (i.e. Acuity Partners (Private) Limited), Banker to the Offer and its designated branches or members and trading members of the CSE given in Annexure E of the Prospectus and Introductory Document.

D. Refunds on Applications

Where an Application is accepted only in part, the refund payment will be made to the bank account specified by the Applicant through the Sri Lanka Inter-bank Payment System (SLIPS) on or before the expiry of ten (10) Market Days from the Offer Closing Date (excluding the Offer Closing Date) as required by the CSE Listing Rules and a payment advice shall be issued to the Applicant provided that the Applicant has submitted accurate and complete details of his/her bank account in the Application Form subject to a maximum limit of LKR 5 million for SLIPS Transfer. Non-resident investors are advised to include their valid and accurate IIA information in the Application Form in order to facilitate refunds via SLIPS. In the event the refund payment effected via SLIPS, based on the bank account details provided by the Applicant in the Application Form, is rejected by the Applicant's bank due to inaccurate or incomplete information, such refund payments would be made via a crossed cheque in favour of the Applicant and sent by ordinary post at the risk of the Applicant and the Company together with the Registrars to the Offer will send the refund cheques to such Applicants at the earliest possible time and the Applicant should not hold the Company or the Registrars to the Offer accountable for such delays.

In the event of refunds over LKR 5 million or if the Applicant has not provided details of the bank account in the Application Form or has provided inaccurate or incomplete details of the bank account, the refund payments will be made by a crossed cheque in favour of the Applicant and sent by ordinary post at the risk of the Applicant.

In the case of Joint Applications, a crossed cheque will be drawn in favour of the Applicant whose name appears first in the Application Form. Please refer "Section 4.8 - Refunds on Applications" in the Prospectus and Introductory Document for further details.

PLEASE REFER PROSPECTUS AND INTRODUCTORY DOCUMENT FOR DETAILS. APPLICATIONS NOT MADE IN ACCORDANCE TO INSTRUCTIONS THEREIN WILL BE REJECTED.